



COMPANY PROFILE  
**2020**



# ABOUT US

Net Studio starts out in **2000**.

We are leaders in Italy in the Cyber Security field known as “Digital Identity”. Our Head Quarter is in **Prato** (Tuscany), near Florence. We also have operating offices in **Rome** and **Milan**, to better serve our clients. We operate mainly in Italy, and occasionally in the rest of Europe due to our strong ties with top international Identity Governance vendors.



# NET STUDIO DNA

Net Studio is an Information Security company that offers services in Consulting, System Integration, Application Maintenance, and Service Desk.

Net Studio is specialized in all aspects of Digital Identity, and specifically in Identity Governance Administration, Identity Management, Access Management, Privileged Account Management, Consumer Identity and Access Management, and Data Governance.

# NET STUDIO DNA

Our success lies in our knowledge of technology and businesses. We understand our clients' needs and we know the security risks they are facing. We also know how to meet these needs with the latest technologies on the market.

We support our clients' in identifying and implementing technological solutions, as well as best practices, that will effectively reduce security risks, improve and streamline their processes, and comply with ever-increasing regulations.

We also believe that awareness is important. New processes and fancy tools cannot be effective in mitigating risks if your users do not understand the reason behind their implementation. This is why we support our clients in promoting awareness on Cyber Security related concepts to their non-IT business users.



# FOUNDERS & PARTNERS



**ENRICO GIACOMELLI**  
CHIEF R&D OFFICER



**GIACOMO PARRAVICINI**  
CEO



**MAURIZIO PRATESI**  
SENIOR CONSULTANT  
SECURITY DIVISION



**SIMONE VIVOLI**  
COO  
SECURITY DIVISION

# NET STUDIO DIVISIONS

## SECURITY

Our Security Division is split into: **Professional Services** which handles **Security** implementation projects, and **Service & Support** which is in charge of post-project implementation services, such as Application Maintenance and Service Desk for Security related systems.

## RESEARCH & DEVELOPMENT

Our creative R&D Department designs, develops and maintains Net Studio software helping the SECURITY division in delivering Security solutions even more tailored on customers needs

## ERM CONSULTING

Net Studio holds 40% of Pentaqo Srl. Pentaqo completes the Net Studio offering by adding the Risk Management expertise (ISO 27001, GDPR...). The risk management is not just a regulation to comply with but an excellent opportunity to improve the business competitiveness. Pentaqo helps organizations in turning this boring duty into a customer overall improvement.

# DIGITAL IDENTITY

Digital Identity is multifaceted and encompasses a broad spectrum of concepts and specifications, ranging from the need to control, to automation and usability.

Digital Identity spans from Identity **Management**, conceived to reduce the operating costs of user access management, through **Governance**, as the solution for handling your compliance to regulations, to **Consumer** entities, whose user experience can determine the success of your online business, to **Privileged Users**, to whom you entrust your organization's key, and all the way to managing unstructured **Data**.

**IDM** **Identity Management** automatizes processes for managing the creation of digital identities.

**IGA** **Identity Governance Administration** manages the processes for governing and controlling Identity, user accounts and permissions, as well as the multiple types of access to your organization's information assets, that are dependent on a series of policies and data.

**AM** **Access Management** handles authentication and authorization processes for accessing Web resources (i.e. federation, 2FA, SSO, SAML, Social Authentication, etc.)

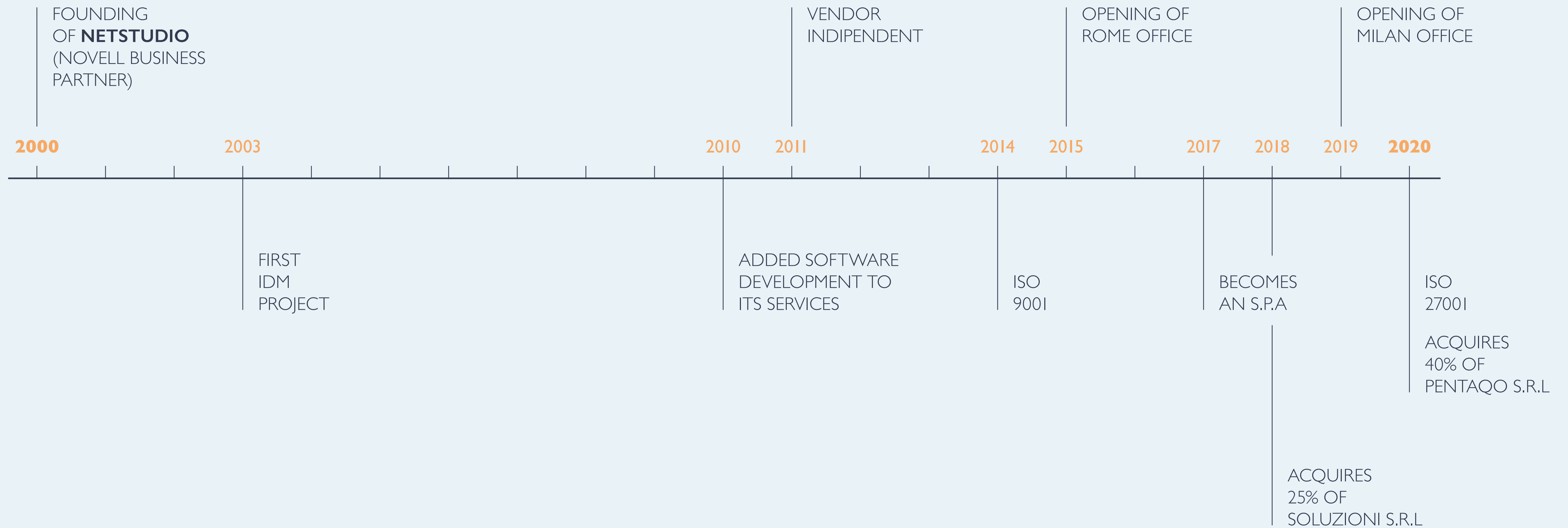
**CIAM** **Consumer Identity Management** handles your consumers' authentication and authorization processes for accessing Web resources, as well as their consent for processing their personal data.

**PAM** **Privileged Access Management** manages the processes for controlling users with high-risk, privileged profiles.

**DG** **Data Governance** manages the processes for controlling access to unstructured data.



# OUR STORY IN A NUTSHELL



# 3

SITES

# 4

FOUNDING  
PARTNERS

## OUR NUMBERS

EMPLOYEES

**35 40 54 60**



2017 2018 2019 2020



2017 2018 2019 2020 2020

SALES (MILLIONS)

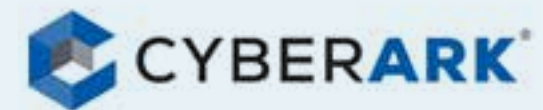
The 80% of revenue comes from direct relationships with its customers, the 20% through partnerships with technological brands or other Consulting companies.



**EasyRequest** is the result of years of Identity Management projects and how these solutions are, according to non-IT users, not «easy to use». EasyRequest makes requesting access to applications and services a «rich, yet simple» user experience.

[www.easyrequest.tech/](http://www.easyrequest.tech/)

# TECHNOLOGICAL PARTNERS



# COLLABORATIONS



CERTIFICATIONS, & VENDORS:  
27001 – 9001 – ITIL – PMI - CISA





**NET STUDIO**

Your data, your way